



## **iPeople<sup>®</sup> successfully completes engagement with The Insurance Exchange for a Vice President, Commercial Lines Producer**

iPeople<sup>®</sup> completed a nationwide search for a Vice President, Commercial Lines Producer within The Insurance Exchange organization. Joe Brown, President of The Insurance Exchange contacted iPeople<sup>®</sup> to identify and qualify an experienced and qualified Producer for their growing Commercial Lines Department. Shlien, principal of iPeople<sup>®</sup> stated, "We were delighted to have the opportunity to work with such a dynamic, respected and successful organization like The Insurance Exchange."

Founded in 1967, The Insurance Exchange is a large regional independent insurance brokerage and consulting firm. They specialize in insuring companies throughout the United States and around the globe. The Insurance Exchange provides clients with superior customer support and a comprehensive array of insurance products, services, and solutions. To learn more about them, please visit: <http://www.tie-inc.com>.

iPeople's<sup>®</sup> Retained Executive Search team finds talented key specialists and senior level insurance executives to meet your organization's needs. Our pragmatic approach is based on 20 years of direct experience in the insurance industry. We work closely with our clients to understand the exact requirements of any assignment and implement the right strategy to ensure quick success. iPeople<sup>®</sup> provides unparalleled service, and our "warranty" backs up our commitment to our clients. iPeople<sup>®</sup> undertakes search assignments on a retained basis, only. A "retained search" allows iPeople<sup>®</sup> staff to provide a more consultative process. It allows us to work closely with our client to understand the company, growth factors, and organizational issues and to take a long-term view of a hiring strategy in partnership.

Should your organization require qualified insurance professionals, turn to iPeople<sup>®</sup> to find the perfect candidate for your organization. Please visit our website, <http://www.thepeople.com> and feel free to contact Mark Shlien by phone at 202-544-7675 or by [email](#) to get details on how iPeople<sup>®</sup> can help fulfill your staffing requirements.