

iPeople® Launches New Product Offerings

Lori Weaver joins iPeople's Consulting Services Team

iPeople®, LLC is pleased to announce that Lori Weaver has joined its consulting services team. Lori will add capabilities in agency automation and workflow analysis to iPeople's retained executive search expertise. Both Lori and iPeople specialize in the insurance industry and work with agents, brokers, bank-owned agencies, wholesalers, and networks.

Lori, who was previously a consultant with The Hartford's Business Management Group, brings more than 25 years of experience working in the insurance industry, starting as a producer, then moving into agency automation and technologies. Her expertise includes new system selection and implementation, analysis of system use, workflow and procedure analysis and implementation, and assistance with newer technologies, such as imaging.

Mark Shlien, principal of iPeople®, LLC, said, "Having someone of Lori's caliber, reputation and experience allows our organization to provide top-notch consulting in areas outside retained executive search. We are delighted to have her on our team."

Lori is based in San Diego, California and will work with agencies and brokers throughout the United States who seek to improve their efficiencies, productivity and revenue.

For more information, please visit our website at <http://www.thepeople.com> or call 202-544-7675.